Shake Up Your Makeup

Client Name _____

Phone _____Email ____

Love It Like It

Want to Replace It

Don't Even Use It

Shake Up Your Makeup

	_	
I would like to use my Shake Up Your Makeup Discount on these products today:	•	I want to share a MK Beauty Experience with the following friends to earn free products:
	•	
	••	
	•	
	•	
After hearing more about the	Mc Mc	ary Kay business opportunity

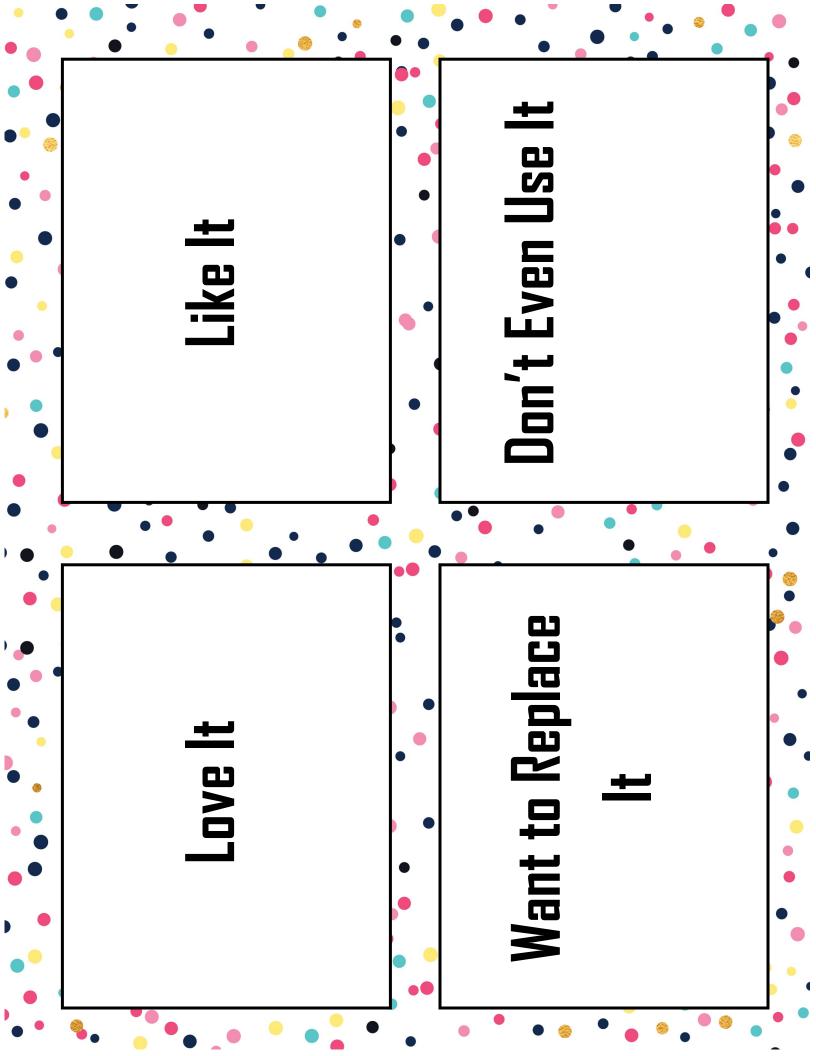
I Want More Info

10

Let's Get Started!

today, my interest level is (circle one):

Customer



Scripts

ALWAYS add something personal to a script!

For faces:

Hey ____! How are you!! I feel totally awkward to ask! (And feel free to say no (2)) But I need to do 30 training faces in the month of October and thought you would be the perfect person to help! I'll come to you or vice versa and do a quick skin care and masking pampering! Are you up for it?! I'll give you a free eye shadow just for letting me borrow your face too! (3)

For shake ups:

Hey ____! How are you!! I am A BIT TO EXCITED ABOUT THIS (a)! My MK Unit is launching a brand new 20 minute session and basically launching it nationwide so it is a big deal! Can I dig in your makeup bag?! (I know it is a big favor (a)) We are doing a marketing research survey about brands and products women use and why! I thought you would be the perfect person to help! I'll come to you or vice versa and just dig in your bag and have you fill out a quick survey!! So fun!!! Are you up for it?! I have fun discounts for you at your session too! (3)

FB post for wall OF YOUR BUSINESS PAGE OR PRIVATE GROUP (DO NOT POST THIS ON YOUR PERSONAL PROFILE!!!!!):